



ORDER FORM

Elasticsearch, Inc
33 New Montgomery St.
9th Floor
San Francisco CA 94105
USA

Date 9/10/2026
Quote Reference Q-830861
Quote Valid Until
Account Executive Alex Johnson
Phone
Email alex.johnson@elastic.co

Bill to
Example Distributor LLC Example Region United States

Ship To
Sample Corp 789 Demo Street Austin, TX 78701 contact@samplecorp.com

Group1

Description	Billing Arrangement	Billing Frequency	Start Date	End Date	Quantity	List Unit Price	Discount (%)	Total Amount
Enterprise Resource Unit - 64GB	Upon Receipt of Order	Annual	8/1/2026	7/31/2027	10.00	USD 14,100.0000	0.00	USD 141,000.00
Subtotal:								USD 141,000.00

Total Amount (excluding taxes) USD 141,000.00

The Subscription Term and / or Services Period commences on the Start Date and ends on the End Date as set forth above. If this Order Form is executed or the applicable Elastic offering(s) is provisioned after the Start Date, Elastic may adjust the Start Date and End Date to reflect the execution / the applicable Elastic offering(s) provisioning date, without changing the Subscription Term and / or Services Period length or applicable Fees payable. Elastic reserves the right to retain the original Start Date and/or End Date at its discretion. Any date adjustments will be reflected in the applicable user interface.

Payment Terms: Net 30

Billing Arrangement:

The first invoice will be sent at the later of receipt of the Order Form or 28 days before the earliest Start Date in the table above. Future fees are billed 28 days in advance of the applicable invoice frequency.

Governing Agreement(s):

For each Subscription or Service described herein, this Order Form is governed by and incorporated into the agreement between you and Elastic that authorizes you to transact that Subscription or Service. Each Subscription or Service described herein is distributed to the Ship-to entity through Example Reseller Account (the "Reseller").



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For purposes of any customer-agreement, end-user-agreement or other downstream requirements under the Partner Agreement or any agreement between Elastic and the Ship-to entity governing the Elastic Offerings described herein, the applicable Elastic terms are identified below:

<https://www.elastic.co/agreements/self-managed> ("Self-Managed Offerings")

Notwithstanding any contrary term or order of precedence in the Partner Agreement or any agreement between Elastic and the Ship-to entity governing the Elastic Offerings described herein, each term or definition in the Elastic Service Descriptions located at <https://www.elastic.co/agreements/service-descriptions> (the "Service Descriptions") applies to this Order Form and those Elastic Offerings to the extent necessary to reflect Elastic's then-current offerings.

Purchase Order: If the Bill To entity requires a Purchase Order to make a payment, the details must be completed in the table below or provided separately to Elastic before this order can be processed.

PO Number	PO Amount

This Order Form is not cancellable for any reason, and any amounts paid under this Order Form shall only be subject to refund as expressly permitted in the Governing Agreement(s).

Accepted and agreed:

Elasticsearch, Inc

Example Distributor LLC

Signatory _____

Signatory _____

Name _____

Name _____

Title _____

Title _____

Date _____

Date _____