Search. Observe. Protect.

Start with open source.
Scale with an Elastic subscription.

The Elastic Stack is open source software that allows users to get started immediately. Developers and analysts can download the software or launch it from a supported cloud marketplace and immediately begin to determine its suitability for the mission. The time to value for Elastic's products is measured in weeks, if not days. Many teams will see the flexibility, scalability, and maturity of the Elastic Stack and start incorporating it into their workflows or building it into custom applications, all without distraction. Because the Elastic Stack is free and open, agencies can build systems that meet their requirements before investing taxpayer dollars.

Closed source software slows innovation and mission agility by forcing the government to use precious time and resources to identify, evaluate, and negotiate a number of different products before real mission work can begin. After running a market survey to identify potential solutions, you must engage sales teams to better understand the software capabilities and scope and manage a proof of concept, or work with the time and functional limitations of a free trial version. The time to value for closed source software products is measured in months, if not years.

Teams looking to gain expert support, simplify accreditation, utilize analytic features like machine learning, or scale beyond a prototype become Elastic subscribers. This is especially true as their Elastic-backed systems become increasingly critical to the mission. Elastic's products are packaged with all

commercial features included. When users are ready to move to a subscription, there is no new software to install. Instead, you add a license key to your existing environment and the features are unlocked. The process works in air-gapped environments as well.

Start the partnership today

When you join the Elastic customer community, you enter into a deeper partnership with the developers building the software you're trusting to achieve your mission. We value that trust and are unwavering in our commitment to do whatever we can to help you succeed. Our team of experts and advocates are here to help as you take the next step in your Elastic journey.

Contact federal@elastic.co to learn more.
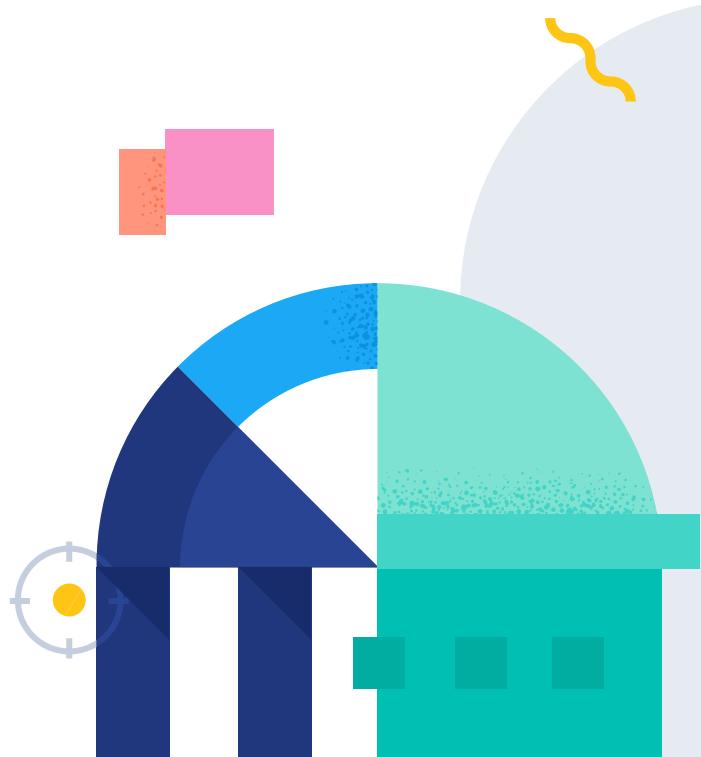
Five reasons to scale with an Elastic Federal subscription

1. **Reduce time to value with commercial features**

   Elastic's out-of-the-box enterprise capabilities can help you build less and do more. With machine learning and alerting capabilities, analysts and developers can cut through the noise and be alerted to the signals that matter for keeping systems online or spotting anomalous behavior. Cross-cluster replication ensures high availability of mission-critical data and mitigates against disaster recovery. Elastic Workplace Search makes disparate data sources easily findable, boosting worker productivity. Endpoint security and SIEM capabilities mapped to the MITRE ATT&CK framework help with threat prevention, detection, and response.

2. **Meet compliance standards**

   Obtain an authority to operate (ATO) using the authentication, role- and attribute-based access control, encryption, and auditing functionality included with the Elastic Federal subscription. Elastic has customers in all networks and at all security levels. Whether you're using PKI as a single sign-on mechanism, adhering to FIPS 140-2, integrating with your agency's Active Directory, or enforcing security controls in multi-tenant environments, Elastic has a battle-tested solution. Customers are also provided with a STIG guidance document that details how to configure the product to achieve compliance.

3. **Do it all on one stack at one price**

   With a customer-centric pricing model, your subscription cost comes down to the hardware resources used to store, search, and analyze your data, no matter the use case or the deployment model. Want to explore your application logs in Elastic SIEM? Go for it. Have leftover capacity from decommissioning old apps? No problem. It's your capacity. Deploy how you wish. We understand that some data is especially valuable to your mission — and therefore requires more resources. Resource-based pricing combined with a range of product features empowers you to design a system that reflects that value spectrum and enables you to handle growing data volumes without fear of a big bill.

4. **Access world-class support**

   Subscribers get a direct line to Elastic support engineers for help deploying, scaling, and optimizing projects. And no one is better able to support our software than we are. Federal users with an Elastic subscription are automatically provided with Platinum-level support. This is much more than just break-fix support—we call it "ask me anything" support—and is highly rated by customers. Customers are assigned a dedicated Elastic engineer that can help ensure a continuity of knowledge within your project even as government and contract staff change over time. Our support engineers also have an understanding of the unique requirements of federal IT environments, having helped hundreds of customers across every branch of government. Additionally, a Customer Success Manager is provided as a dedicated resource to assist in onboarding, enablement, and strategic planning.

5. **Simplify with orchestration tools**

   IT orchestration is a necessity in today's complex environments, and speed, simplicity, and security are paramount. Elastic's orchestration products allow agencies to accelerate innovation by rapidly deploying and managing the latest versions of the Elastic Stack. Even complex tasks like upgrading are made simple with easy-to-use GUIs and APIs, and all deployments have security enabled by default. Whether you want to host on premises, in public or private clouds, or in a hybrid environment, you can enjoy the security and support of an Elastic subscription while orchestrating and managing one, one hundred, or one thousand deployments.

   - Elastic Cloud Enterprise: Self-contained Platform as a Service
   - Elastic Cloud on Kubernetes: Elastic orchestration on top of your Kubernetes cluster
   - Elasticsearch Service FedRAMP Moderate offering: Hosted service on AWS GovCloud

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